

EXHIBIT D

Returns by Style

Performance as of December 31, 2019

Carefully consider the investment objectives, risks, fees and expenses of the annuity and/or the investment options. Contact us for a prospectus, a summary prospectus and disclosure document, as available, containing this information. Read them carefully before investing.

Past performance is not a guarantee or prediction of future results.

Rankings provided based on total return.

Sources: MPI Stylus Web, Morningstar, individual investment managers



Returns by Style

3 Months

	Value	Blend	Growth
Large	7.4%	9.1%	10.6%
Mid	6.4%	7.1%	8.2%
Small	8.5%	9.9%	11.4%

1 Year

	Value	Blend	Growth
Large	26.5%	31.5%	36.4%
Mid	27.1%	30.5%	35.5%
Small	22.4%	25.5%	28.5%

Since Market Peak (October 2007)

	Value	Blend	Growth
Large	111.6%	167.8%	236.6%
Mid	143.1%	165.6%	193.6%
Small	107.6%	134.0%	160.5%

3 Year

	Value	Blend	Growth
Large	9.7%	15.3%	20.5%
Mid	8.1%	12.1%	17.4%
Small	4.8%	8.6%	12.5%

5 Year

	Value	Blend	Growth
Large	8.3%	11.7%	14.6%
Mid	7.6%	9.3%	11.6%
Small	7.0%	8.2%	9.3%

Since Market Low (March 2009)

	Value	Blend	Growth
Large	427.7%	498.5%	586.5%
Mid	520.8%	541.0%	578.7%
Small	413.4%	464.2%	514.6%

performance as of December 31, 2019

Source: Morningstar Direct; GWCM Analysis; Large Blend – S&P 500 Index, Large Value – Russell 1000 Value Index, Large Growth – Russell 1000 Growth Index, Mid Blend – Russell Mid Cap Index, Mid Value – Russell Mid Cap Value Index, Mid Growth – Russell Mid Cap Growth Index, Small Blend – Russell 2000 Index, Small Value – Russell 2000 Value Index, Small Growth – Russell 2000 Growth Index